

What's Hot, What's Not:

*Real Estate Investment Opportunities
in Southern Ontario:
A practitioner's guide to development*

Recertification credits
will be available from the Ontario Association,
Appraisal Institute of Canada

PROGRAM

June 30, 2000
Westin Harbour Castle

- 7:30 a.m. Registration and Breakfast
- 8:00 - 8:05 Welcome
*Seminar Chair: Royson James,
Urban Affairs Columnist,
The Toronto Star*
- 8:05 - 8:30 **INVESTMENT CHALLENGES
FOR URBAN ONTARIO**
*The Hon. Tony Clement, Minister of
Municipal Affairs and Housing (invited)*
- 8:30 - 9:00 **WHERE WILL WE LIVE?
WHERE WILL WE WORK?
IMPLICATIONS FOR INVESTORS**
Projections for population and
employment in the GTA to 2021
*Thomas McCormack, President,
Strategic Projections Ltd.*
- 9:00 - 10:30

REASSESSING THE FUNDAMENTALS

- ❖ **TRENDS IN INDUSTRIAL, OFFICE AND
OTHER COMMERCIAL**
Blake Hutcheson, President, CB Richard Ellis
- ❖ **INDUSTRIAL AND COMMERCIAL:
WHAT INSTITUTION BUYERS ARE DEMANDING**
*Mike Hanna, Vice President and CFO,
First Gulf Development Corp.*
- ❖ **SINGLE FAMILY AND LIFESTYLE HOUSING IN
SUBURBAN AND RURAL AREAS**
*John Blackburn, PLE, Arcadia Group,
Property and Asset Management Specialists*

10:30 - 10:45 Break

10:45 - 12:15

SHOW ME THE MONEY!

HOW TO MATCH PROSPECTS WITH INVESTOR PROFILES

- ❖ **OFFICE:**
*Leo de Bever, Vice President,
Research & Economics,
Ontario Teachers' Pension Plan Board.*
- ❖ **RETAIL:**
*Doug Annand, Partner,
PricewaterhouseCoopers*
- ❖ **INDUSTRIAL:**
*Rich Grimaldi, Managing Director,
GE Capital*

12:15 - 12:30 Lunch

12:30 - 1:00 LUNCHEON KEYNOTE SPEAKER

- ❖ **THE MUNICIPAL VIEW**
*Mel Lastman,
Mayor of Toronto (invited)*

1:00 - 2:00

PERSPECTIVES ON INVESTMENT: THE WAY FORWARD

- ❖ **ECONOMIC DEVELOPMENT:**
*Stephen Chait,
Director of Economic Development,
Town of Markham*
- ❖ **DEVELOPERS' PERSPECTIVE:**
*Stephen Kaiser, President,
Urban Development Institute*
- ❖ **HOMEBUILDERS' VIEW:**
*Eric Wegler, President,
Greater Toronto Home Builders' Association*

REGISTRATION FORM

What's HOT, What's NOT
*Real Estate Investment Opportunities
in Southern Ontario*

Friday, June 30, 2000 - 8.00 a.m. - 2.00 p.m.
Westin Harbour Castle, Room: Harbour B & C,
One Harbour Square, Toronto, ON M5J 1A6
Tel: 416-869-1600
(Please complete a separate form for each person)

NAME: _____
POSITION: _____
COMPANY: _____
ADDRESS: _____
CITY: _____ PROV: _____ PCODE: _____
PHONE: _____ FAX: _____
E-MAIL: _____

REGISTRATION FEE

(INCLUDES CONTINENTAL BREAKFAST AND LUNCH):

- AOLE/CUI/UDI Member \$175 + GST \$12.25 = \$187.25
- Non-Member \$235 + GST \$16.45 = \$251.45

PAYMENT DETAILS:

- CHEQUE ENCLOSED
- CHEQUE WILL FOLLOW
- VISA
- AMEX

CREDIT CARD #: _____

EXP. DATE: _____

CARDHOLDER'S NAME: _____

SIGNATURE: _____

NO REFUNDS FOR CANCELLATIONS AFTER JUNE 23.
FAXED REGISTRATIONS CONSTITUTE YOUR COMMITMENT TO PAY THE
REGISTRATION FEE IN FULL.
Please return this form together with your cheque
made payable to Canadian Urban Institute to:
**Canadian Urban Institute, 100 Lombard Street,
Suite 400, Toronto, ON M5C 1M3, or**
FAX RESERVATIONS TO: **416-365-0650**